



PMP CORPORATION
Petroleum Meter & Pump

January 28, 2011

To: Members of the Legislature's Labor and Public Employees Committee
Subject: Reject HB-5460 An Act Concerning Captive Audience Meetings

I writing you to object to the restrictions that you proposing to place on our ability to communicate with our people on issues that affect their employment and income.

PMP is a remanufacturing firm that employs 67 people at our plant in Avon. We hold quarterly meetings with our people to keep them informed on their company.

In a typical meeting, we provide them with year to date sales info, warrantee statistics on the products they produce, new products in development, safety issues, the year to date company profitability and other issues that may affect their livelihood. We summarize how much will be in their quarterly bonus which depends on our safety record, meeting on time delivery goals and productivity. We provide them in graph form information on the company year to date profits. We do this because the company shares the profits by paying cash bonuses at year end and by contributing to their deferred profit sharing accounts for their retirement. We take questions throughout the meeting and subsequently one on one when we hand out the bonus checks.

During the quarter meetings, we present a forecast of sales in coming quarter and inform them of issues that may affect the company, their jobs and their benefits. For example if our insurance carriers have presented us the rate increase in our health and dental insurance for the upcoming year, we will share that information with them. We will let them know the various alternatives that we are considering to mitigate the increase since both the company and they pay the premiums. We will seek feedback from them both in the meeting and subsequently one on one as to which alternatives they prefer. For us to make decisions on their behalf on a major benefit and cost they are going to pay without their input would be a disservice to them. Similarly if some other issue on a state or federal level is going to affect positively or negatively the company and their employment or benefits, we will bring it to their attention.

We believe in open communication and transparency. This proposal to limit communication on important subjects such as issues that may affect their company, their jobs, their income and their benefits is a disservice to them. It will foster an environment of isolating our people from their company.

Please reject this proposed legislation. If you have questions, please contact me.

Sincerely,

Thomas McGee
President